



# A Fresh Exciting Solution

to *better healthcare* for Employees and Employers



Care when you want it – care when you need it.

[accesshealthonline.com](http://accesshealthonline.com)



## What is Access Health?

In today's healthcare environment, employers are facing unpredictable and ever increasing costs; and a workforce that is often absent or unproductive due to illness and inefficient access to care.

***Access Health is here to change that.***

Access Health is a high-quality, employer sponsored medical clinic membership providing easy access for your covered employees and their family members to receive treatment for the full scope of Primary Care.

## How it works for employers?

- 1** Access Health partners with respected physician practices in your community.
- 2** Access is given to all employees and their dependents who are covered under the employer's health plan.
- 3** The employer pays a flat capitated monthly membership fee per employee.

Members have ***immediate*** access to:



Complete  
Primary Care



Preventative /  
Wellness Care



Labs, X-rays  
& Injections



Acute and  
Episodic Care



# The Result?

## A WIN-WIN-WIN.

All parties benefit from streamlined services and communication:

EMPLOYER	
<b><i>Normal Experience</i></b>	<b><i>The Access Health Win</i></b>
Variable, uncontrollable costs	A flat fee per employee per month
Higher cost	Lower costs through reduced ER, urgent care, and specialists
High absenteeism	More time at work and less time spent at doctor's office, or at home sick
Low employee trust, engagement, and productivity	Healthier, happier, and more productive workforce

PATIENT	
<b><i>Normal Experience</i></b>	<b><i>The Access Health Win</i></b>
Increasing co-pays / out-of-pocket expenses	No co-pays or deductibles
Difficulty scheduling appointments	No appointments necessary
Long office waits	Employees get first available exam room
Brief transactional time with the physician	VIP care

PROVIDER	
<b><i>Normal Experience</i></b>	<b><i>The Access Health Win</i></b>
Variable income	Predictable, steady, and recurring income
Significant reimbursement hassle	Little to no paperwork, no insurance headaches
Less than 18 minutes of time with the patient	More time with patient and less time with paperwork

# MEASURING SUCCESS

## with Access Health

The most important question employers have when implementing new health programs is, *"How do I know that it's working?"*

**With Access Health, you never have to wonder if you're getting a return on investment.**

Our comprehensive reporting and in-depth dashboards give employers total insight into exactly what is and isn't working.

Using National healthcare statistics and our own proprietary analytics, employers can see clinic utilization, treatment types, employee satisfaction levels and most importantly, the immediate and potential health care savings.

## 3 Key Performance Measurements

*The success of your Access Health clinic is understood through three key performance measurements\*.*



*\*Data shown on page 4-5 are actual customer figures*

### IMPACT

After seeing how the clinic is being utilized, employers can answer the important question:

**How is Access Health impacting your healthcare costs?**

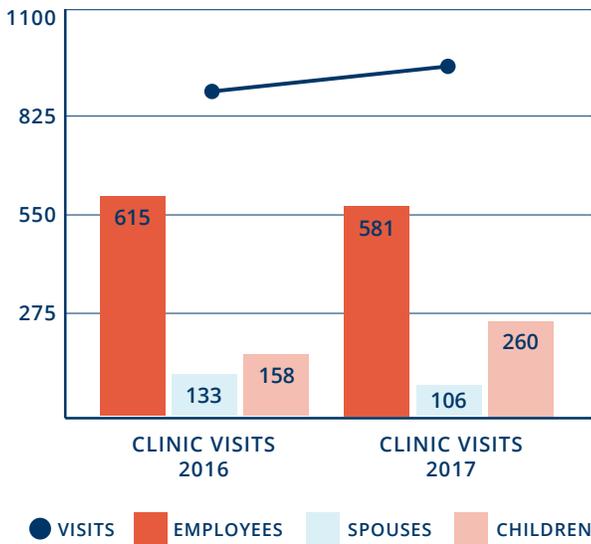
#### Estimated Plan Cost Avoidance

	NATIONAL AVERAGE	ACCESS HEALTH CLINIC VISITS	EMPLOYER PROSPECTIVE	COST AVOIDANCE PER EMPLOYEE PER YEAR
PCP	\$106	436	\$46,216	\$169
Specialists	\$111	152	\$16,872	\$62
Urgent Care	\$176	303	\$53,328	\$195
Emergency Room	\$1,917	57	\$109,269	\$400
Lab/Injections	\$70	1,247	\$87,290	\$320
X-ray	\$539	90	\$48,510	\$178
<b>Total Cost Avoidance</b>			<b>\$361,485</b>	<b>\$1,324</b>
<b>Access Health Fees</b>			<b>\$127,764</b>	<b>\$477</b>
<b>NET COST AVOIDANCE</b>			<b>\$233,721</b>	<b>\$847</b>

# UTILIZATION

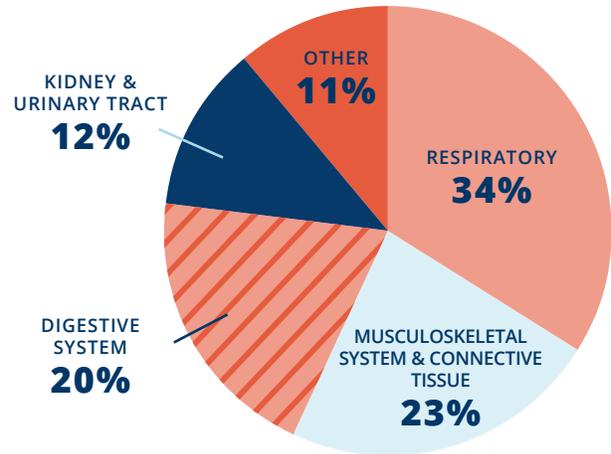
Through our comprehensive measurement reporting, employers can see:

CLINIC UTILIZATION  
CURRENT PERIOD VS. PRIOR PERIOD



*Who is using the clinics?  
How frequently?  
For what reasons and treatments?*

TOP CONDITIONS FOR CLINIC VISITS



TOP TREATMENTS PERFORMED  
DURING CLINIC VISITS

Injections

Labs

X-rays

# SATISFACTION

Knowing the HARD numbers allows employers to see that their employees are truly benefiting from Access Health. The Satisfaction reporting answers the question:

*How easily and quickly are your employees and their families being served in the clinics?*

MEMBER SATISFACTION - ACCESS TO CARE

	Access Health	National Average
SCHEDULING	same day	24 days
WAITING	14 minutes	19 minutes
CONSULT TIME	27 minutes	18 minutes

# Primary Treatment Available at Access Health

## Acute / Episodic Minor Care

### Respiratory Conditions

- Allergies
- Bronchitis
- Colds
- Coughs
- Flu
- Sinus Infections
- Sore Throat
- Strep Throat

### Fractures

- Orthopedic Referral for Treatment
- X-ray On-Site or Near-site
- Simple Splinting

### Head, Eye & Ear

- Ear Aches
- Ear Infections
- Fluorescein Eye Strain
- Pink Eye
- Styes

## Routine Primary Care

### Routine Physicals

- Sports, Camp, Basic, College
- X-ray / Lab Testing
- Blood Pressure, BMI

### Referrals

- Specialty Services
- Diagnostic Testing

### Lacerations & Cuts

- Minor Laceration Closure
- Minor Incision & Drainage of Abscess

### Digestive & Urinary

- Bladder Infection
- Diarrhea
- Nausea
- Urinary Tract Infection
- Vomiting

### Skin, Hair & Nail

- Acne
- Insect Bites
- Lice
- Cold Sore
- Minor Skin Infections & Rashes
- Poison Ivy
- Sunburn
- Wart Removal

## Lab & Testing

### Screening Panels

- Comprehensive Assessment
  - » Lipid Profile, Glucose, Kidney Function, Liver Function, Electrolytes, CBC, TSH (Thyroid)
  - » Additional Age Specific Wellness Testing
  - » Quick Strep Profile
  - » Quick Flu Profile

## Preventative Health Care

### Office Visit

- Annual Exam & Testing (No GYN Exams)
- Age Specific

### Lab – General Health Panel

- CBC
- Glucose & Electrolytes
- Kidney Function
- Liver Function
- Thyroid (TSH)

### Vaccinations & Shots

- Flu Shots
- Injectable Antibiotics
- Tetanus
- Hepatitis A Vaccine
- Cortisone - Steroid Shots
- Upper Respiratory Infections (URI)

**Access Health**

**The Full Scope of  
Primary Care**

# FAQ for Employers

## What is Access Health?

A high-quality employer sponsored medical clinic (on-site or near-site) staffed by physicians, nurse practitioners, and physician assistants; that provides quality patient care for primary, preventive and wellness care services.

## Who can be treated at Access Health?

Your employer provides you with an Access Health membership. To utilize an Access Health clinic, you and your family members must be on your employer's health insurance plan.

## Which conditions are treated at Access Health?

Access Health's clinicians provide primary, preventative and wellness care. They perform a clinical assessment and provide quality patient care. If a prescription is required after your assessment, the provider can write a script for your diagnosis.

## When is Access Health open?

Hours will vary and is dependent on the clinic location. Use our location site on this website for state, locations and hours of service.

## Which tests or screenings are available at Access Health?

The clinic also offers basic lab and x-ray services. You can receive most common blood tests. Our tests include, but are not limited to, screenings for cholesterol, blood sugar, liver and kidney function, thyroid function, and prostatic specific antigen (PSA).

## Do I need an appointment?

You do NOT need an appointment; Access Health patients are seen on a first-come, first-served basis. However, scheduled appointments can be made if you desire.

## How much will I have to pay for services at Access Health?

You will have "no out-of-pocket expense" for services provided at Access Health. The clinic provides quality healthcare for minor and common conditions, plus primary, preventive and wellness services. Access Health is an employee benefit provided by your employer.

## Can I go to Access Health for any health issue?

Access Health providers treat many common problems for primary, preventative, and wellness care with no out-of-pocket for our Access Health members. After your provider assessment, if a higher level of care is required, a provider referral will be made for your care. If you do not have a primary care physician, our Access Health clinics can provide this care also. If you need a Specialty Physician for a more comprehensive level of care, this referral will be made for you; at which time, your health insurance and all applicable deductibles and co-pays will then apply.

## Can I use any Access Health Clinic or just the one near my Employer?

Access Health is a reciprocal membership. You will have access to all Access Health Clinic locations.

## What is a Chronic Disease and is it covered?

A Chronic Disease is any medical issue that may require continuous evaluation and monitoring. Some common examples are high blood pressure, asthma, allergies, cancer, diabetes, and heart failure. Once a medical assessment is completed at Access Health, your diagnosis may or may not require a higher level of care for your chronic disease.

*If a higher level of care is needed, your Access Health physician will refer you to the appropriate specialist at which time, your health insurance and all applicable deductibles and co-pays will then apply.*

You can use Access Health for acute primary, preventative, and wellness care at any time, even if you are being treated for a chronic disease by another physician.

## Can Access Health clinicians give prescriptions for routine or minor conditions?

Yes, the providers can prescribe medications for your condition after they perform an assessment if they feel it is necessary.

## Does it matter where my insurance coverage is?

Access Health Clinics are an enhancement to your insurance. Just present your employer health insurance card you presently have. You must be covered under your employer's health insurance plan.



# Let's Get Started

Contact Us Today

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